



Job Title: Venture Builder

Location: Nairobi

Reports to: Head of Venture Building

Who we are

Pyramidia is a venture studio building Africa's agri & climate revolution.

We launch and scale regenerative, tech-enabled agrifood ventures that restore ecosystems, strengthen rural livelihoods, and connect African producers to global markets. Our model combines hands-on operational execution with structured venture-building discipline — turning high-potential ideas into scalable, investment-ready companies.

We work across value chains including regenerative agriculture, natural inputs, climate-smart production systems, and export-oriented agri-industries. We bring together capital, technical expertise, and operational rigor to move ventures from 0 → 1 and from pilot to scale.

We are female-led, mission-driven, and deeply entrepreneurial. We believe Africa can sustainably feed the world — and we are building the companies that will make that happen.

Why this role exists

As Pyramidia's venture portfolio grows in number and complexity, we need a senior operator who can drive ventures end-to-end — from ideation through validation to early operations — while managing and developing junior team members.

The Venture Builder sits between studio leadership and the execution layer. You own projects, manage people, and make judgment calls. You are the connective tissue between strategy and ground-level action.

What you will do

1. Venture Creation & Validation

- Lead opportunity scoping: market sizing, unit economics, competitive landscape
- Design and run rapid validation sprints — field pilots, customer interviews, go/no-go frameworks
- Translate hypotheses into structured experiments with clear success metrics

2. End-to-End Venture Execution

- Own project delivery across 1–2 ventures simultaneously, from concept to pilot to early scale
- Drive day-to-day execution: operations, partnerships, early sales, supplier relationships
- Identify blockers early and solve them — with or without a playbook

3. Team Leadership

- Manage and mentor 1–2 Junior Venture Builders — set priorities, unblock, and develop their skills
- Delegate effectively and hold junior team members accountable to deliverables
- Create a culture of ownership, speed, and learning on your ventures



4. Strategic Support & Reporting

- Prepare clear, concise updates on venture progress, key decisions, and capital needs for studio leadership
- Contribute to Pyramidia's Venture Building Playbook — tools, frameworks, SOPs
- Support venture fundraising and investor readiness where relevant

What success looks like in 6-12 months

- Ventures you own are hitting milestones on time and on budget
- Junior Venture Builders on your team are growing and delivering independently
- You are entrepreneurial, problem-solving, and biased to action — you find a way forward, not a reason it can't be done
- You successfully manage ventures to move from idea to pilot, and from pilot to build

Who you are

- 2–5 years of experience in a high-performance environment: consulting, venture building, startup operations, PE/VC, or similar
- Strong bias for action — you move fast, decide with imperfect information, and iterate
- Strategic thinker who can zoom out to set direction and zoom in to execute
- Proven ability to manage and develop junior colleagues to deliver results
- Comfortable with ambiguity — you thrive when the path isn't clear and you have to create it
- Entrepreneurial mindset: you've built something, launched something, or fixed something from scratch
- Willing and excited to travel to rural and peri-urban areas across East Africa
- Deeply passionate about agrifood, climate, and Africa's economic transformation
- Experience in agrifood, agriculture, or emerging markets is a strong plus

How to Apply

Send your CV and a short note on why you're excited about building climate-smart agrifood ventures in Africa to talent@pyramidiaventures.com with the subject line:

"Venture Builder – Pyramidia Ventures"

We review applications on a rolling basis.